

CVH: Ps. 243 / share (BYMA)

CVH / CVHSY: USD 5.8 / GDS (LSE / Level 1)

Total Shares: 180,642,580 Total GDSs: 180,642,580 Market Value: USD 1,051 MM Closing Price: March 11, 2019

#### Cablevisión Holding Announces Fourth Quarter and Full Year 2018 Results

**Buenos Aires, Argentina, March 11, 2019** – Cablevisión Holding S.A., ("Cablevision Holding", "CVH" or "the Company" - BYMA: CVH; LSE: CVH), announced today its Fourth Quarter and Full Year 2018 Results. Figures have been prepared in accordance with International Financial Reporting Standards<sup>1</sup> ("IFRS") and are stated in constant Argentine Pesos ("Ps." or "P\$") as of December 31, 2018, unless otherwise indicated.

The Merger between Telecom Argentina S.A. and Cablevisión S.A. (CVH's Subsidiary) became fully effective on January 1, 2018; consequently, the Company is the controlling shareholder of Telecom Argentina S.A. (NYSE: TEO, BCBA: TECO2).

#### CVH Highlights 2018:

- Revenues reached Ps. 168,046 million, mainly driven by mobile, Internet and Cable TV services.
- Total Costs reached Ps. 111,980 million, mainly driven by employee benefit expenses and severance payments, fees for services, maintenance, materials and supplies, taxes and fees with the regulatory authority and programming and content costs.
- EBITDA reached Ps. 56,066 million; EBITDA Margin was 33.4%.
- CAPEX amounted to Ps. 42,480 million in 2018, equivalent to 25.3% of Consolidated Revenues.
- Consolidated Financial Debt and Net Debt reached Ps. 84,493 million and Ps. 78,367, respectively. Debt Coverage Consolidated ratio as of December 2018 was 1.6x for Total Financial Debt and 1.4x in terms of Net Debt.
- Mobile subscribers in Argentina reached 18.5 million, while Cable TV subscribers and Broadband accessed a total of 3.5 million and 4.1 million subscribers, respectively.
- Consolidated Net Income amounted to Ps. 1,874 million. Consolidated Net Income attributable to the Controlling Company amounted to Ps. (1,604) million, impacted by the negative FX impact over dollar-denominated debt. However, considering CVH's individual financial statements, these include the results generated from the merger between TEO and Cablevision; therefore net income amounted to Ps. 47,019 million pesos for the period.
- During 2018, the Company executed three mandatory prepayments under the USD 750 million Loan after receiving dividends from its subsidiaries. As of today, the outstanding principal amount of the loan is of USD 217,304,813.

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<sup>&</sup>lt;sup>1</sup> The Company's Management has applied IAS 29 in the preparation of these financial statements (inflation adjustment) because Resolution 777/18, issued by the *Comisión Nacional de Valores* ("CNV"), establishes that the restatement will be applied to the annual financial statements, for intermediate and special periods ended as of December 31, 2018 inclusive.



CVH FINANCIAL HIGHLIGHTS			
	2018	IAS 29	<b>2018</b> as
Millions of Ps.	ex IAS 29	Adjustment	reported
Consolidated Revenues	137,160	30,886	168,046
Employee benefit expenses and severance payments	(24,668)	(5,405)	(30,073)
Fees for services, maintenance, materials and supplies	(13,248)	(3,176)	(16,424)
Taxes and fees with the regulatory authority	(11,146)	(2,489)	(13,635)
Programming and content costs	(9,945)	(2,211)	(12,156)
Commissions and advertising	(9,223)	(1,987)	(11,210)
Other operating income and expenses	(22,821)	(5,661)	(28,482)
EBITDA <sup>1</sup>	46,110	9,956	56,066
EBITDA Margin <sup>2</sup>	33.6%	32.2%	33.4%
Net Income	(18,742)	20,616	1,874
Attributable to:			
Controlling Company	(12,335)	10,731	(1,604)
Non-controlling interest	(6,407)	9,885	3,478

<sup>(1)</sup> EBITDA is defined as Revenues minus Operating Cost and Expenses (excluding depreciation and amortization). We believe that EBITDA is a meaningful measure of our performance. It is commonly used to analyze and compare companies on the basis of operating performance, leverage and liquidity. Nonetheless, EBITDA is not a measure of net income or cash flow from operations and should not be considered as an alternative to net income, an indication of our financial performance, an alternative to cash flow from operating activities or a measure of liquidity. Other companies may compute EBITDA in a different manner; therefore, EBITDA as reported by other companies may not be comparable to EBITDA as we report it. (2) EBITDA Margin is defined as EBITDA over Revenues.

#### CVH Standalone DEBT AND LIQUIDITY

(In millions of Ps.)	Dec 2018	Sep 2018	% change
Short Term and Long Term Debt Current Financial Debt	8,181	8,922	-8%
Financial loans	8,192	8,964	-9%
Accrued interest	8	9	-11%
Measurement at fair Value	(19)	(51)	-63%
Non-Current Financial Debt	0	0	
<b>Total Short Term and Long Term Debt (A)</b>	8,181	8,922	-8%
Cash and Equivalents (B) (1)	864	1,514	-43%
Net Debt (A)–(B)	7,317	7,408	-1%

<sup>(1)</sup> Includes Ps. 299 millions and Ps. 314 millions of Reserve Account as of Dec 18 and Sep 18 respectively.

Total Financial Debt and Net Debt, reached Ps. 8,181 million and Ps. 7,317 million respectively.

#### SUBSIDIARIES INFORMATION

CVH initiated activities on May 1, 2017. As a result, there are no comparable figures for full year 2017. Nevertheless, the Company provided to the investor community the results of Telecom Argentina S.A., where CVH owns a 39.1% interest and consolidates 100% of the operations as of December 31, 2018.



# Telecom Argentina S.A. announces consolidated results for fiscal year 2018 ('FY18')\*

Note: The merger between Telecom and Cablevisión was considered an inverse acquisition under IFRS 3 (Business Combinations), with Cablevisión being the surviving entity for accounting purposes. Thus, for the purposes of preparing the consolidated financial statements of Telecom Argentina as of December 31, 2018: i) the comparative figures as of December 31, 2017 correspond to those that arise from the consolidated financial statements of Cablevisión (restated by inflation in terms of a constant measuring unit as of December 31, 2018); and ii) the corresponding information for the annual period ended December 31, 2018, incorporates on the basis of figures corresponding to Cablevisión, the effect of the application of Telecom Argentina's method of acquisition at its fair value in accordance with the IFRS 3 guidelines (see Financial Table No. 3) and the operations of Telecom Argentina as of January 1, 2018. Moreover, the Company has accounted for the effects of inflation adjustment adopted by Resolution 777/18 of the Comisión Nacional de Valores ("CNV"), which establishes that the restatement will be applied to the annual financial statements, for intermediate and special periods ended as of December 31, 2018 inclusive. Accordingly, the reported figures corresponding to FY18 include the effects of the adoption of inflationary accounting in accordance with IAS 29. On the other hand, in order to ease the understanding and analysis of the earnings evolution by its users, additional tables of the income statements are included, containing figures non-adjusted by inflation and which were used as the base for the information presented in constant pesos, exposing on pro forma basis the comparative figures for FY17 as if the merger between Telecom and Cablevisión had been effective as of January 1, 2016 (see Financial Tables No. 5, No. 7 and No. 9). Finally, comments related to variations of results of FY18 and vs. FY17 mentioned in this press release correspond to "figures restated by inflation" or "constant". For further details, please refer to the titles of the financial tables beginning from page 14.

- Consolidated Revenues amounted to P\$168,046 million in FY18, of which Service Revenues reached P\$155,212 million. Considering the breakdown of Service Revenues, Mobile Services amounted P\$57,776 million; Internet Services totaled P\$37,742 million, while Cable TV Services and Fixed Telephony and Data Services amounted to P\$36,067 million and P\$23,149 million, respectively.
- Mobile Internet revenues of Personal in Argentina reached a 62.1% participation in Service Revenues, in current terms.
- Mobile subscribers in Argentina: 18.6 million in FY18, while Cable TV subscribers and Broadband accesses totaled 3.5 million and 4.1 million, respectively.
- Mobile ARPU of Personal in Argentina in FY18 increased to P\$174.0 per month in FY18 (+22.3% vs. FY17).
- Broadband ARPU reached P\$623.4 per month in FY18 (+34.6% vs. FY17). Monthly churn was 1.9% in FY18.
- Cable TV ARPU increased to P\$696.2 per month in FY18 (+36.4% vs. FY17).
- Consolidated Operating costs -including D&A and impairment of PP&E and intangible assets- totaled P\$146,789 million in FY18 (-5.1% vs. FY17).
- Operating Income before Depreciation and Amortization reached P\$56,368 million in FY18 (+3.2% vs. FY17), 33.5% of Consolidated Revenues.
- Net Income amounted to P\$5,536 million in FY18. Net Income attributable to the Controlling Company amounted to P\$5,294 million during the same fiscal year. The variation of the mentioned Net Income vs. FY17 mainly reflects the impact of FX losses over financial results, partially offset by the growth in Operating Income.
- Capex reached P\$42,480 million in FY18, equivalent to 25.3% of Consolidated Revenues.
- Net Financial Debt Position: P\$65,628 million in FY18.

<sup>\*</sup>Unaudited non financial data



(in million P\$ adjusted by inflation, except where noted)**	IAS 29 As of December 31 2018	Adjusted Proforma As of December, 31 2017	Δ\$	Δ%
Consolidated Revenues	168,046	172,354	(4,308)	-2.5%
Operating Income before D&A	56,368	54,598	1,770	3.2%
Operating Income	21,257	17,715	3,542	20.0%
Net Income attributable to Controlling Company	5,294	14,544	(9,250)	-63.6%
Shareholders' equity attributable to Controlling Company	225,686	n.a.	-	-
Net Financial Position - (Debt) / Cash ***	(65,628)	(9,580)	(56,048)	-
CAPEX *	42,480	39,938	2,542	6.4%
Fixed lines in service (in thousand lines)	3,544	3,795	(251)	-6.6%
Mobile customers (in thousand)	21,009	22,146	(1,137)	-5.1%
Personal (Argentina)	18,316	18,980	(664)	-3.5%
Nextel (Argentina)	314	717	(403)	-56.2%
Núcleo (Paraguay) -including Wimax customers-	2,379	2,450	(71)	-2.9%
Broadband accesses in Argentina (in thousand)	4,110	4,062	48	1.2%
Cable TV Suscribers (in thousand)	3,454	3,503	(49)	-1.4%
Argentina	3,310	3,360	(50)	-1.5%
Uruguay	144	143	1	0.7%
Average Billing per user (ARBU) Fixed Telephony / voice (in P\$)	219.3	152.3	67.0	44.0%
Average Revenue per user (ARPU) Mobile Services - Personal (in P\$)	174.0	142.3	31.7	22.3%
Average Revenue per user (ARPU) Broadband (in P\$) ***	623.4	463.3	160.1	34.6%
Average Revenue per user (ARPU) Cable TV (in P\$)	696.2	510.3	185.9	36.4%

<sup>\*(</sup>CAPEX in constant measuring unit - Figures as of FY17 calculated as the sum of the parts of Telecom Argentina's and Cablevisión's CAPEX, adjusting them to similar criteria.)

Buenos Aires, March 7, 2019 - Telecom Argentina S.A. ('Telecom Argentina') - (NYSE: TEO; BASE: TECO2), one of Argentina's leading telecommunications companies, announced today a Net Income of P\$5,536 million for the annual period ended December 31, 2018, a decrease of P\$9,208 million or 62.5% when compared to FY17. Net loss attributable to the Controlling Company amounted to P\$5,294 million.

It is worth mentioning that the comparative figures for the previous reporting periods have been restated so that the resulting comparative information is presented in terms of the current unit of measurement as of December 31, 2018.

	IAS 29	Adjusted Proforma			
	FY18	FY17	Δ\$	Δ%	
Consolidated Revenues (MMP\$)	168,046	172,354	(4,308)	(2.5%)	
Net Income attributable to Controlling Company (MMP\$)	5,294	14,544	(9,250)	(63.6%)	
Earnings attributable to Controlling Company per Share (P\$)	2.5	6.8	(4.3)		
Earnings attributable to Controlling Company per ADR (P\$)	12.3	33.8	(21.5)		
Operating Income before D&A *	33.5%	31.7%			
Operating Income *	12.6%	10.3%			
Net Income*	3.3%	8.6%			

<sup>\*</sup>As a percentage of Consolidated Revenues

Note: The average of ordinary shares outstanding considered amounted to and 2,153,688,011 as of FY18 and FY17

During FY18, Consolidated Revenues decreased by 2.5% to P\$ 168,046 million (-P\$ 4,308 million vs. FY17). This decrease is mainly due to the increase in Revenues in FY17, as a result of its restatement to the FY18 currency (whose variation as a consequence of the restatement amounts to approximately 38.5%), partially offset by the restatement of Revenues for FY18 (whose variation as a consequence of the restatement amounts to approximately 18.4%) and by the increase in Revenues of Internet Services and Fixed Telephony and Data Services.

Operating Income totaled P\$21,257 million in FY18 (+P\$3,542 million or +20.0% vs FY17).

<sup>\*\*(</sup>Figures may not sum up due to rounding)

<sup>\*\*\*(</sup>Figures as of FY17 calculated as the sum of the parts of Telecom Argentina's and Cablevisión's consolidated net financial positions)



### **Consolidated Operating Revenues**

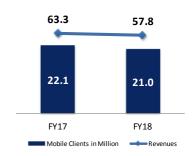
#### **Mobile Services**

As of December 31, 2018, mobile clients amounted to 21.0 million.

In FY18, mobile services revenues represented P\$57,776 million (-8.7% vs. FY17). This variation was mainly due to the higher effect of the restatement of revenues of FY17 vs. FY18, partially offset by the increase in the ARPU. The commercial strategy was focused on promoting the consumption of mobile internet services through an update of the integrated offer of plans suitable for all market segments.

In turn, equipment revenues amounted to P\$12,834 million (-P\$2,274 million or -15.1% vs. FY17). This variation is mainly due to the greater effect of the restatement of the revenues of FY17 vs. FY18, in order to be expressed in homogeneous currency as of December 31, 2018 and by a decrease in the quantities sold, partially offset by the increase in prices of handset sales.

## Mobile Services - Customers & Revenues (in billion P\$)



#### **Mobile Services in Argentina**

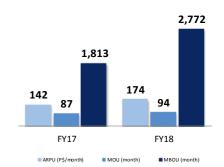
As of December 31, 2018, Personal reached 18.3 million subscribers in Argentina, where postpaid clients represented 39% of the subscriber base.

In FY18, mobile service revenues in Argentina (excluding equipment sales) amounted to P\$51,089 million (-6.2% vs. FY17). Considering mobile revenues in current terms, mobile internet revenues reached 62.1% of service revenues of Personal in Argentina (vs. 49.7% in FY17).

The average monthly revenue per user ('ARPU') of Personal in Argentina amounted to P\$174.0 during FY18 (+22.3% vs. FY17).

As of December 31, 2018, Nextel IDEN subscriber base reached approximately 0.3 million subscribers, where postpaid clients represented 80% of the subscriber base and prepaid clients represented the remaining 20%.

## Mobile consumption of Personal in Argentina





#### Commercial Initiatives

During the fourth quarter of 2018, the integration mobile service brands began with the launch of a campaign to transport Nextel's customers to Personal. This communication was accompanied by the presentation of Personal's new Smart Radio service, which includes the benefits of the most modern 3G/4G network in the market. Smart Radio enables customers to communicate with all users who share the radio network, including other providers besides Personal, through the use of robust equipment or smartphones which are compatible with the application of the service.

In addition, the promotion of the update of our clients' devices with discounts and special financing continued, and focusing on the convergence of products. In terms of new releases, the entire portfolio of iPhone devices was incorporated.

Regarding infrastructure, Personal continued to enhance the mobile internet experience of its customers through the deployment of its 4G and 4G+ network throughout Argentina, which currently covers more than 1,500 locations from La Quiaca to Ushuaia, and reaching more than 12.2 million customers with 4G devices throughout the country. Accompanying these improvements through a massive communication campaign, the 4G Personal Network was promoted as the fastest in the country -based on the results of international benchmarks that measure network standards through the worldwide experience of customers-.

Likewise, *Club Personal Convergente* was also presented to Fibertel and Cablevisión customers, which includes benefits with discounts on trips, supermarkets, cinemas, shopping, and others to the entire client portfolio of the different services.

#### Personal in Paraguay ('Núcleo')

As of December 31, 2018, Núcleo's subscriber base reached around 2.4 million clients. Prepaid and postpaid customers represented 83% and 17%, respectively.

Núcleo generated service revenues equivalent to P\$6,687 million during FY18 (+41.6% vs. FY17). Internet revenues represented 45.3% of FY18 service revenues (vs. 44.5% in FY17).



#### Cable TV Services

Cable TV service revenues reached P\$36,067 million in FY18 (-9.6% vs. FY17). This decrease was mainly explained by the greater effect of the restatement of FY17 revenues vs. FY18, in order to be expressed in homogeneous currency as of December 31, 2018, which was partially offset by the upselling of value added services combined with price adjustments. Cable TV subscribers totaled almost 3.5 million, while the Cable TV ARPU reached P\$696.2 during FY18, rising +36.4% vs. FY17. Moreover, average monthly churn during FY18 was 1.4%.

In the fourth quarter of 2018, Cablevisión continued to add featured titles to its on-demand content grid, being the most relevant the co-production *Un Gallo para Esculapio (season II)*, and *Morir de Amor*.

In addition, the Company continued offering the possibility to customers to enjoy different Cablevisión Flow exceptional content without consuming mobile data of their Personal plans, as were the cases of the friendly matches of the Argentine National Soccer Team played after the World Cup, and the *Copa Libertadores* final between Boca and River and the Club World Cup 2018.

In the fourth quarter of 2018, Cablevisión continued to migrate its clients in Uruguay in the cities of Montevideo, Canelones and San José to satellite technology, adding more high definition channels to its programming to its offer and, in the near future, new value added services.

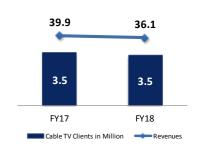
### Fixed Telephony and Data Services

During FY18, revenues generated by fixed telephony and data reached P\$23,149 million in FY18, +14.2% vs. FY17. The increase in fixed telephony services was mainly explained by monthly fee price increases that came into effect for both corporate and residential fixed line customers, and additionally due to the bundled offer of packs that include voice and internet services ('Arnet + Voz'), that aim to achieve higher levels of customer loyalty.

As a result, the average monthly revenue billed per user ('ARBU') of fixed telephony reached P\$219.3 in FY18, +44.0% vs. FY17.

Meanwhile, Data revenues increase (services mainly offered to Corporate customers, SMEs, Government and to other operators) was mainly driven by FX rate variations that affected those contracts that

## Cable TV Services - Customers & Revenues (in billion P\$)



## Fixed Telephony & Data Services Revenues





were adjusted by the \$/US\$ exchange rate, in a context that evidences the growing position of Telecom as an integrated ICT provider.

In this sense, FiberCorp, Personal and Telecom presented their unified portfolio of products and services for companies in the province of Tucumán, Argentina, promoting to current clients and prospects the benefits of the integration of the corporate brands of Telecom Argentina, as well as the latest trends in the world of technology.

In addition, and complementary to its innovation strategy in Internet of Things, the Company launched a third device designed for pets: Personal *Bipy Mascotas*, who joins family IoT solutions already launched as *Bipy Adultos* and *Bipy Niños*. *Bipy Mascotas* is an intelligent pet locator device connected to the Personal 4G network. The device favors remote monitoring, provides useful information of its profile and allows the connection via voice at a distance, through a mobile application.

#### **Internet Services**

Internet services revenues totaled P\$37,742 million during FY18, +14.6% vs. FY17. As of December 31, 2018, total broadband accesses increased to more than 4.1 million (+1.2% vs. FY17). Additionally, broadband ARPU amounted to P\$623.4 per month in FY18 (+34.6% vs. FY17). Moreover, the average monthly *churn* rate for the period was 1.9%. On the other hand, clients with service of 20Mb or higher currently represent 40% of the total customer base as of FY18.

# Revenues (in billion P\$) 32.9 37.7

Internet Services- Customers &



### **Consolidated Operating Costs**

Consolidated Operating Costs (including D&A and impairment of PP&E and intangible assets) totaled P\$146,789 million in FY18, a decrease of P\$7,850 million, or -5.1% vs. FY17. These lower operating costs vs. FY17 are mainly associated with the higher effect of the restatement of FY17 vs. FY18 operating costs, in order to be expressed in constant currency as of December 31, 2018, which allowed an increase in Operating Income before D&A and a margin expansion. Moreover, this decrease in costs was partially offset by greater costs of services contracted with suppliers, including higher programming and content costs due the incorporation of broadcasting signals of football matches, and an increase in the charge for bad debt expenses.

The cost breakdown is as follows:



- Employee benefit expenses and severance payments totaled P\$30,048 million (-7.2% vs. FY17). The decrease was mainly caused by a higher effect of restatement of employee benefit expenses and severance payments for FY17 vs. FY18, in order to be expressed in homogeneous currency as of December 31, 2018, partially offset by increases in salaries to unionized and non-unionized employees together with the associated social security contributions. Finally, total employees at the end of FY18 amounted to 25,343 (vs. 26,958 in FY17).
- Interconnection and transmission costs (including TLRD, Roaming, international settlement charges and lease of circuits) totaled P\$5,525 million, -6.8% vs. FY17, decreasing mainly due to the greater effect of the restatement of interconnection and transmission costs for FY17 vs. FY18, in order to be expressed in current currency as of December 31, 2018, partially offset by higher TLRD costs and carriers' charges.
- Fees for services, maintenance, materials and supplies amounted to P\$16,261 million (-10.4% vs. FY17). These lower costs are mainly due to the greater effect of the restatement of the fees for services, maintenance, materials and supplies of FY17 vs. FY18, in order to be expressed in homogeneous currency as of December 31, 2018, which was partially offset by increases in fees for services, mostly related to call centers and higher professional fees generated by a greater level of activity driven mainly by new Company projects and by services linked to operational management in general. There were also higher technical maintenance costs and higher hardware and software maintenance costs due to price increases, the US\$ FX fluctuations and the higher level of activity.
- Taxes and fees with regulatory authorities reached P\$13,609 million (-8.0% vs. FY17). This decrease corresponds mainly to the greater effect of the restatement of taxes and fees with the regulatory authority of FY17 vs. FY18, in order to be expressed in homogeneous currency as of December 31, 2018, partially offset by the increase in revenues, at nominal value.
- Commissions and advertising (Commissions paid to agents, prepaid card distribution commissions and others) totaled P\$11,210 million (-3.4% vs. FY17). This decline is due to the higher effect of the restatement of Commissions and advertising of FY17 vs. FY18, in order to be expressed in homogeneous currency as of December 31, partially offset by higher fees paid in favor of commercial channels and collection fees.

### Consolidated Costs % Revenues



(\*) Includes impairment of PP&E



- Cost of handsets sold amounted to P\$9,667 million (-18.0% vs. FY17). The majority of this amount can be associated to handset sales in Argentina, which decreased vs. FY17 due to the greater effect of restating the cost of equipment and handsets sold in FY17 vs. FY18 and due to the decrease in the quantities sold, partially offset by higher average costs per unit in FY18.
- Programming and content costs totaled P\$12,156 million (+15.0% vs. FY17), increasing largely due to the incorporation of the cost of signals to broadcast live football matches of the first division of the Argentine Football Association, price increases and fluctuation of the P\$/US\$ exchange rate.
- Depreciation, amortization and impairment of PP&E and intangible assets amounted P\$35,111 million (-4.8% vs. FY17). This reduction is explained mainly by a greater effect of the restatement of the depreciation, amortization and impairment of PP&E and intangible assets of FY17 vs. FY18, in order to be expressed in homogeneous currency as of December 31, 2018. It is important to highlight the recognition of the impairment allowance of the *Arnet* trademark for P\$ 1,623 million, because this trademark will no longer be used.
- Other Costs totaled P\$13,202 million (+5.1% vs. FY17), of which bad debt expenses reached P\$3,527 million (+28.6% vs. FY17), and whose increase is mainly due to the impact generated by the application as of the FY18 of IFRS 9, partially offset by as lower other operating costs that totaled P\$9,675 million (-1.5% vs. FY17).

### **Net Financial Results**

The Net Financial Results (including Financial Expenses on Debt and Other Financial Results, net) showed a loss of P\$18,795 million in FY18, compared with a gain of P\$3,886 million in FY17. The result was mainly due to an increase in financial expenses on debt of P\$30,780 million, mostly due to the strong depreciation of the peso during the FY18 and greater interest expenses generated by an increase of the net financial debt, followed by a decrease in other financial results, net (excluding RECPAM) of P\$3,382 million vs. FY17 (reaching P\$1,774 million in FY18). The aforementioned lower results were partially offset by a greater RECPAM (inflation adjustment gain / loss) which amounted to P\$13,403 million (generating greater earnings of P\$11,481 million vs. FY17).

in million of P\$	FY17	FY18	\$ Var
Financial expenses on debt	-\$ 3,192	-\$ 33,972	-\$ 30,780
Other financial results, net (excluding <i>RECPAM</i> )	\$ 5,156	\$ 1,774	-\$ 3,382
RECPAM (Inflation Adj. Gain / Loss)	\$ 1,922	\$ 13,403	\$ 11,481
Total	\$ 3,886	-\$ 18,795	-\$ 22,681



### Consolidated Net Financial Debt

As of December 31, 2018, net financial debt position (cash, cash equivalents plus financial investments and financial NDF minus loans) totaled P\$65,628 million, increasing when compared to the consolidated net financial debt position as of December 31, 2017 (calculated as the sum of consolidated net financial debt positions of Telecom Argentina and Cablevisión, which was P\$9,580 million).

### Capital Expenditures

During FY18, the Company invested P\$42,480 million, increasing approximately 6.4% from the sum of the parts of Telecom Argentina's and Cablevisión's CAPEX as of FY17. The aforementioned investments amounted to P\$35,674 million in current terms during FY18, increasing by 56.3% vs. FY17. The investments were focused on projects that maximize the network capacity and on the development of products and services that contribute to address the customer's needs that today demand for connectivity and data availability. Moreover, transmision and transport networks has been extended to unify the differents access technologies, reconverting the copper fixed networks into fiber or coaxial-fiber hybrid networks, in order to face the the increaseing services demand from mobile and fixed clients. Likewise, significant investments have been made in the charging, billing and relationship systems with customers. The Company aims to improve the capacity and coverage of its networks, which is key factor for the transformation towards convergent services with international quality standards, but also to leverage the content business, with Flow as an integral content platform and entertainment center, whose competitive advantages and differential features place it above other platforms. In relative terms, CAPEX reached 25.3% of consolidated revenues in FY18 (vs. 23.2% in FY17), while in current terms they reached 25.8% of revenues.

These commercial initiatives and improvements in infrastructure through sustained investment impacted on the quality of service standards and were reflected in the rise of the Net Promoter Score (NPS) indicators of recommendation of Personal as a favorite mobile services brand. In addition, they resulted in more users from other service companies choosing Personal, leading the industry-level mobile number portability during the last quarter.

In the last quarter of 2018, the Company announced investments in the Buenos Aires Atlantic Coast to expand the access network, and improve the speed and capacity of mobile connections. The investment plan

#### Capex (In billion P\$)



\*Figures calculated as the sum of the parts of Telecom Argentina's and Cablevisión's CAPEX)



foresees the construction of 30 new sites; in addition to the fiber optic deployment that increases the capacity of the 4G data network. This agreement was added to other similar celebrated during the year with the Municipalities of the cities of Rosario (province of Santa Fe), the province of Jujuy, and the municipalities of the cities of Ezeiza and Lomas de Zamora (in the Buenos Aires Metropolitan Area).

### <u>Breakdown of the comparative figures</u> <u>restated by inflation</u>

		FY18		FY17		
	IAS 29	Adjustment	Proforma	Proforma	Δ\$	Δ%
	460.046		(ex IAS 29)	Adjusted	(4.000)	0.70/
Revenues	168,046	30,886	137,160	172,354	(4,308)	-2.5%
Consolidated Operating Costs	(146,789)	(33,834)	(112,955)	(154,639)	7,850	-5.1%
Operating income	21,257	(2,948)	24,205	17,715	3,542	20.0%
Net Financial results and results						
of equity in earnings from	(18,559)	22,198	(40,757)	4,239	(22,798)	-
associates	, , ,	,	, , ,	,	, , ,	
Net (loss) income before income						
tax expense	2,698	19,250	(16,552)	21,954	(19,256)	-87.7%
Income tax expense	2,838	(3,132)	5,970	(7,210)	10,048	-139.4%
Net (loss) income	5,536	16,118	(10,582)	14,744	(9,208)	-62.5%
Attributable to:						
Controlling Company	5,294	15,978	(10,684)	14,544	(9,250)	-63.6%
Non-controlling interest	242	140	102	200	42	21.0%
Operating income before D&A	56,368	9,994	46,374	54,598	1,770	3.2%
As % of Revenues	33.5%		33.8%	31.7%		

During FY18 consolidated total revenues decreased 2.5% (-P\$4,308 million vs. FY17) amounting to P\$168,046 million. The inflationary effect contained in revenues amounts approximately to P\$30,886 million.

Operating income before depreciation and amortization reached P\$56,368 million in FY18 (+ P\$1,770 million or +3.2% vs. FY17), representing 33.5% of consolidated revenues (vs. 31.7% in FY17). The inflationary effect contained in operating income before D&A amounts approximately to P\$9,994 million.

Operating income amounted to P\$21,257 million in FY18 (+P\$3,542 million or +20.0% vs. FY17). The inflationary effect contained in operating income amounts approximately to -P\$2,948 million, mainly due to a greater restatement of D&A and impairment of PP&E and intangible assets.

Net Financial results and results of equity in earnings from associates resulted in a net loss of P\$18,559 million in FY18, representing a higher



loss of P\$22,798 million vs. FY17. The inflationary effect contained in net financial results and results of equity in earnings from associates amounts approximately to P\$22,198 million, mainly due to a positive effect from the exposure to inflation.

Telecom Argentina recorded a net income of P\$5,536 million in FY18, which means a decrease of P\$9,250 million in relation to the net income of P\$14,744 million in FY17. The inflationary effect over net income generated a positive impact of approximately P\$16,118 million.



#### TELECOM ARGENTINA S.A.

#### **Consolidated information**

Annual period - Fiscal Year 2018
(In million of Argentine pesos)

#### 1- Consolidated Balance Sheet (as reported in the FFSS)

(Restated by inflation, comparative with Cablevisión's consolidated financial statements)

	12/31/18	12/31/17
Cash and cash equivalents	6,891	6,517
Financial Investments	2,121	162
Trade receivables	17,415	2,588
Other Receivables	4,323	1,223
Inventories	2,737	136
Total current assets	33,487	10,626
Financial Investments	4,672	-
Trade receivables	61	-
Goodwill	120,449	31,954
Property, plant and equipment ('PP&E')	150,476	45,701
Intangible assets	59,870	4,635
Other Receivables	2,723	1,154
Total non-current assets	338,251	83,444
TOTAL ASSETS	371,738	94,070
Trade payables	22,854	5,737
Financial debt	20,044	1,383
Salaries and social security payables	5,947	2,585
Taxes payables	2,319	2,743
Dividend Payable	-	6,021
Otherliabilities	1,537	152
Provisions	744	-
Total current liabilities	53,445	18,621
Trade payables	570	-
Financial debt	59,268	14,626
Salaries and social security payables	347	-
Deferred income tax liabilities	24,542	3,982
Taxes payables	26	4
Otherliabilities	1,159	198
Provisions	3,468	1,611
Total non-current liabilities	89,380	20,421
TOTAL LIABILITIES	142,825	39,042
Equity attributable to Controlling Company	225,686	54,182
Non-controlling interest	3,227	846
TOTAL EQUITY	228,913	55,028
TOTAL LIABILITIES AND EQUITY	371,738	94,070

#### 2- Consolidated Loans (as reported in the FFSS)

(Monetary items, comparative with the consolidated financial statements of Cablevisión)

	12/31/18	12/31/17
Bank overdrafts - principal	2,276	-
Bank and other financial institutions loans - principal	12,945	77
NDF	100	-
Accrued interest and related expenses	3,675	43
For purchase of equipment	1,048	1,257
Companies under Section 33 - Law 19,550 and related parties	-	6
Total Current Loans	20,044	1,383
For purchase of equipment	1,031	686
Notes - principal	18,831	13,767
Bank and other financial institutions loans - principal	34,260	210
Accrued interest and related expenses	5,146	(37)
Total Non Current Loans	59,268	14,626
Total Loans	79,312	16,009
Cash and cash equivalents, and Financial Investments	13,684	6,679
Net Financial Position - Cash (Debt)	(65,628)	(9,330)



3- <u>Effect of Business Combination - over Assets, Liabilities, Equity and Income</u>
(This table aims to explain the Merger registration and the allocation of a greater asigned value)

	Telecom (Accounting acquiree)	Retained earnings adjustments	Business Combination effect IFRS 3	Total indentifiable consolidated net assets,	Total consolidated indentifiable net assets,
	(1)	(1) (2)	(3)	inc. as of 01.01.2018	constant currency
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents	2,831	-	-	2,831	4,180
Trade receivables	8,636	157	(656)	(8)137	12,013
Other current assets	6,771	-	32	(6)803	10,044
Total current assets	18,238	157	(624)	17,771	26,237
NON CURRENT ASSETS					
Deferred income tax assets	626	-	(624)	2	3
Investments	2,657	-	3	2,660	3,927
Goodwill	2	-	59,653	59,655	88,072
Property, plant and equipment ('PP&E')	28,538	-	34,209	(€2,747	92,637
Intangible assets	7,096	(85)	33,175	40,186	59,329
Other non current assets	431	125	(125)	(4) 431	636
Total non currents assets	39,350	40	126,291	165,681	244,604
Total assets	57,588	197	125,667	183,452	270,841
LIABILITIES					
CURRENT LIABILITIES					
Total current liabilities	21,987		7	21,994	32,470
NON CURRENT LIABILITIES				==,55	02) 17 0
Deferred income tax liabilities	48	83	16,610	16,741	24,716
Other non current liabilities	11,674	-	18	11,692	17,262
Total non current liabilities	11,722	83	16,628	28,433	41,978
Total Liabilities	33,709	83	16,635	50,427	74,448
EQUITY	33,709	03	10,033	50,427	74,440
Capital Stock - Outstanding Shares	969		(15)	954	954
		-	(13)		
Inflation Adjustment – Outstanding Shares	2,646 15	-	-	2,646 15	39,559
Capital Stock - Treasury Shares	42	-	-	42	15
Inflation Adjustment – Treasury Shares		-	-		152
Treasury shares acquisition cost	(461)	-	100 100	(461)	(1,795)
Merger Premium	70.4	-	109,469	109,469	127,343
Legal reserve	734	-	-	734	1,819
Special reserve for IFRS implementation	351	-	-	351	869
Voluntary reserve for investments in capital stock	461	-	-	461	3,300
Reserve for future cash dividend payments	9,730	=	-	9,730	22,414
Other comprehensive income	972	-	(972)	-	-
Cost of equity interest increase in controlled companies	(3)	-	3		-
Retained earnings	7,630	128	-	7,758	(195)
Equity attributable to Telecom Argentina	23,086	128	108,485	131,699	194,435
Equity attributable to non-controlling interest	793	(14)	547	1,326	1,958
TOTAL EQUITY	23,879	114	109,032	133,025	196,393
TOTAL LIABILITIES AND EQUITY	57,588	197	125,667	183,452	270,841

<sup>(1)</sup> According to the consolidated financial statements of Telecom as of December 31, 2017, approved by the Board of Directors of the Company on March 7, 2018. P\$2MM of Tuves Paraguay's goodwill was reclassified from intangible assets to goodwill.

<sup>(2)</sup> Adjustment to results of previous fiscal years corresponding to initial balances of Telecom Argentina prior to the merger in application of IFRS 9 and IFRS 15 as of fiscal year 2018.

<sup>(3)</sup> Adjustments to the book value of the net assets of Telecom to fair value in accordance with IFRS 3.

<sup>(4)</sup> Fair value estimations are net of provisions for P\$1,677 million, which are deducted from assets.



Impact of greater asigned value over consolidated income statements	FY ended as of Dec 31, 2018
Revenues	(30)
Operating costs before D&A	(187)
Operating income before D&A	(217)
Depreciation, amortization ('D&A') and impairment of PP&E and intangible assets	(11,414)
Operating income	(11,631)
Net financial results	35
Net (loss) income before income tax expense	(11,596)
Income tax expense	3,479
Net (loss) Income	(8,117)
Attributable to Telecom Argentina (Controlling Company)	(8,044)
Attributable to non-controlling shareholders	(73)

#### TELECOM ARGENTINA S.A.

**Consolidated information** 

Annual period - Fiscal Year 2018

(In million of Argentine pesos)

## 4- Consolidated Income Statements - Pro Forma restated by inflation (constant figures) (Allows the understanding of the variations of the Income Statement in real terms)

	12/31/18	12/31/17	Δ\$	Δ %
Revenues	168,046	172,354	(4,308)	-2.5%
Consolidated Operating Costs	(146,789)	(154,639)	7,850	-5.1%
Operating income	21,257	17,715	3,542	20.0%
Net Financial results and results of equity in earnings from associates	(18,559)	4,239	(22,798)	-
Net (loss) income before income tax expense	2,698	21,954	(19,256)	-87.7%
Income tax expense	2,838	(7,210)	10,048	-139.4%
Net (loss) income	5,536	14,744	(9,208)	-62.5%
Attributable to:				
Controlling Company	5,294	14,544	(9,250)	-63.6%
Non-controlling interest	242	200	42	21.0%
Operating income before D&A As % of Revenues	<b>56,368</b> 33.5%	<b>54,598</b> 31.7%	1,770	3.2%

#### 5- Consolidated Income Statements - Pro Forma (current figures)

(Allows the understanding of the variations of the Income Statement accounting for historical values)

	12/31/18	12/31/17	Δ\$	Δ %
Revenues	137,160	105,915	31,245	29.5%
Consolidated Operating Costs	(112,955)	(86,357)	(26,598)	30.8%
Operating income	24,205	19,558	4,647	23.8%
Net Financial results and results of equity in earnings from associates	(40,757)	(3,528)	(37,229)	-
Net (loss) income before income tax expense	(16,552)	16,030	(32,582)	-
Income tax expense	5,970	(5,238)	11,208	-
Net (loss) income	(10,582)	10,792	(21,374)	-198.1%
Attributable to:				
Controlling Company	(10,684)	10,666	(21,350)	-
Non-controlling interest	102	126	(24)	-19.0%
Operating income before D&A	46,374	35,131	11,243	32.0%
As % of Revenues	33.8%	33.2%		



## 6- <u>Breakdown of the Income Statements - Pro Forma restated by inflation (constant figures)</u> (Revenues as of 2017 restated to 2018 values include a variation coming from the restatement of approximately 38.5% vs. a restatement variation of 18.4% for revenues as of 2018)

	12/31/18	12/31/17	Δ\$	Δ %
REVENUES FROM SERVICES	155,212	157,246	(2,034)	-1.3%
Mobile Services	57,776	63,276	(5,500)	-8.7%
Internet Services	37,742	32,945	4,797	14.6%
Cable TV Services	36,067	39,914	(3,847)	-9.6%
Fixed Telephony and Data Services	23,149	20,277	2,872	14.2%
Other revenues from services	478	834	(356)	-42.7%
REVENUES FROM EQUIPMENT SALES	12,834	15,108	(2,274)	-15.1%
REVENUES	168,046	172,354	(4,308)	-2.5%

#### 7- Breakdown of the Income Statements - Pro Forma (current figures)

(Allows the understanding of the variations of the Revenues accounting for historical values)

REVENUES FROM SERVICES	12/31/18 126,698	12/31/17 97,584	Δ\$ 29,114	Δ % 29.8%
Mobile Services	46,910	36,988	9,922	26.8%
Internet Services	30,870	23,383	7,487	32.0%
Cable TV Services	29,390	20,717	8,673	41.9%
Fixed Telephony and Data Services	19,099	14,168	4,931	34.8%
Other revenues from services	429	2,328	(1,899)	-81.6%
REVENUES FROM EQUIPMENT SALES	10,462	8,331	2,131	25.6%
REVENUES	137,160	105,915	31,245	29.5%



## 8- Consolidated Income Statements - Pro Forma restated by inflation (constant figures) (Allows the understanding of the variations of the Income Statement in real terms)

	12/31/18	12/31/17	Δ\$	Δ%
Revenues	168,046	172,354	(4,308)	-2.5%
Employee benefit expenses and severance payments	(30,048)	(32,381)	2,333	-7.2%
Interconnection and transmission costs	(5,525)	(5,926)	401	-6.8%
Fees for services, maintenance, materials and supplies	(16,261)	(18,144)	1,883	-10.4%
Taxes and fees with the regulatory authority	(13,609)	(14,788)	1,179	-8.0%
Commissions and advertising	(11,210)	(11,600)	390	-3.4%
Cost of equipments and handsets	(9,667)	(11,787)	2,120	-18.0%
Programming and content costs	(12,156)	(10,569)	(1,587)	15.0%
Bad debt expenses	(3,527)	(2,743)	(784)	28.6%
Other operating income and expenses	(9,675)	(9,818)	143	-1.5%
Subtotal Operating costs before D&A	(111,678)	(117,756)	6,078	-5.2%
Operating income before D&A	56,368	54,598	1,770	3.2%
Depreciation, amortization ('D&A') and impairment of PP&E and intangible assets	(35,111)	(36,883)	1,772	-4.8%
Operating income	21,257	17,715	3,542	20.0%
Equity in earnings from associates	236	353	(117)	-33.1%
Financial results, net	(18,795)	3,886	(22,681)	-
Net (loss) income before income tax expense	2,698	21,954	(19,256)	-87.7%
Income tax expense	2,838	(7,210)	10,048	-139.4%
Net (loss) Income	5,536	14,744	(9,208)	-62.5%
Attributable to:				
Controlling Company	5,294	14,544	(9,250)	-63.6%
Non-controlling interest	242	200	42	21.0%



## 9- <u>Consolidated Income Statements - Pro Forma (current figures)</u> (Allows the understanding of the variations of the Income Statement accounting for historical values)

12/		12/31/17	Δ\$	Δ %
Revenues 13	37,160	105,915	31,245	29.5%
Employee benefit expenses and severance payments (2	24,647)	(19,905)	(4,742)	23.8%
Interconnection and transmission costs (	(4,550)	(3,774)	(776)	20.6%
Fees for services, maintenance, materials and supplies (1	L3,114)	(10,666)	(2,448)	23.0%
Taxes and fees with the regulatory authority (1	11,127)	(8,447)	(2,680)	31.7%
Commissions and advertising (	(9,223)	(7,112)	(2,111)	29.7%
Cost of equipments and handsets (	(7,258)	(6,980)	(278)	4.0%
Programming and content costs (	(9,945)	(6,489)	(3,456)	53.3%
Bad debt expenses (	(2,907)	(1,670)	(1,237)	74.1%
Other operating income and expenses (	(8,016)	(5,741)	(2,275)	39.6%
Subtotal Operating costs before D&A (9	90,787)	(70,784)	(20,003)	28.3%
Operating income before D&A	46,374	35,131	11,243	32.0%
Depreciation, amortization ('D&A') and impairment of	22,169)	(15,573)	(6,596)	42.4%
PP&E and intangible assets	22,109)	(15,575)	(0,590)	42.4/0
Operating income	24,205	19,558	4,647	23.8%
Equity in earnings from associates	188	167	21	12.6%
Financial results, net (4	10,945)	(3,695)	(37,250)	-
Net (loss) income before income tax expense (1	L <b>6,552</b> )	16,030	(32,582)	-
Income tax expense	5,970	(5,238)	11,208	-
Net (loss) Income(1	10,582)	10,792	(21,374)	-198.1%
Attributable to:				
Controlling Company (1	10,684)	10,666	(21,350)	-
Non-controlling interest	102	126	(24)	-19.0%



## **TELECOM ARGENTINA S.A.**Consolidated information

Annual period - Fiscal Year 2018 (In million of Argentine pesos)

#### **ANNEX - FINANCIAL TABLES AS REPORTED IN FFSS**

### 10- Consolidated Income Statements - as reported in FFSS

(Restated by inflation, comparative with Cablevisión's consolidated financial statements)

Revenues         168,046         66,649           Consolidated Operating Costs         (146,789)         (52,340)           Operating income         21,257         14,309           Net Financial results and results of equity in earnings from associates         (18,559)         1,066           Net (loss) income before income tax expense         2,698         15,375           Income tax expense         2,838         (5,516)           Net (loss) income         5,536         9,859           Attributable to:         2         242         128           Controlling Company         5,294         9,731         Non-controlling interest         242         128           Operating income before D&A         56,368         24,113         As % of Revenues         33.5%         36.2%           Net Financial results         12/31/18         12/31/17         17         Financial expenses on debt         (4,542)         (1,138)         12/31/17         17         Financial expenses on debt         (29,620)         780         780         780         780         780         780         780         780         780         780         780         780         780         780         780         780         780         780         780         780		12/31/18	12/31/17
Operating income         21,257         14,309           Net Financial results and results of equity in earnings from associates         (18,559)         1,066           Net (loss) income before income tax expense         2,698         15,375           Income tax expense         2,838         (5,516)           Net (loss) income         5,536         9,859           Attributable to:         242         128           Controlling Company         5,294         9,731           Non-controlling interest         242         128           Operating income before D&A         56,368         24,113           As % of Revenues         33.5%         36.2%           Net Financial results         12/31/18         12/31/17           Financial expenses on debt         (4,542)         (1,138)           Exchange differences on debt         (29,620)         780           Other financial expenses on debt         (33,972)         (217)           Other financial results, net         1,898         353           Taxes and bank expenses         (1,646)         (745)           Other Exchanges differences         1,402         (476)           Other Exchanges differences         1,402         (476)           Financial discounts on assets, deb	Revenues	168,046	66,649
Net Financial results and results of equity in earnings from associates  Net (loss) income before income tax expense  1,838 (5,516)  Net (loss) income  2,838 (5,516)  Net (loss) income  2,838 (5,516)  Net (loss) income  3,536 9,859  Attributable to:  Controllling Company  Non-controlling interest  242 128  Operating income before D&A 56,368 24,113  As % of Revenues  33.5% 36.2%  Net Financial results  12/31/18 12/31/17  Financial expenses on debt  Interest on debt  Exchange differences on debt  Other financial expenses on debt  170tal financial expenses on debt  Interest and gains on investments  1,898 353  Taxes and bank expenses  (1,646) (745)  Other Exchanges differences  1,402 (476)  Other Exchanges differences  (4,542) (1,138)  Exchange differences  1,898 353  Taxes and bank expenses  (1,646) (745)  Other Exchanges differences  1,402 (476)  Other Exchanges differences  (4,542) (1,138)  Exchange differences  (1,646) (745)  Other Exchanges differences  (1,646) (745)  Other Exchanges differences  (4,542) (1,138)  Exchange differences  (1,646) (745)  Other Exchanges differences  (1,646) (745)  Other Exchanges differences  (4,542) (1,138)  Exchange differences  (1,646) (745)  Other Exchanges differences  (1,646) (745)  Other Exchanges differences  (4,542) (1,138)  Exchange differences  (1,646) (745)  Other Exchanges differences  (1,647) (72) (72)  Exchange differences  (1,648) (745)  Other Exchanges differences  (1,646) (745)  Other Exchanges differe	Consolidated Operating Costs	(146,789)	(52,340)
Net (loss) income before income tax expense         2,698         15,375           Income tax expense         2,838         (5,516)           Net (loss) income         5,536         9,859           Attributable to:         Controlling Company         5,294         9,731           Non-controlling interest         242         128           Operating income before D&A         56,368         24,113           As % of Revenues         33.5%         36.2%           Net Financial results         12/31/18         12/31/17           Financial expenses on debt         (4,542)         (1,138)           Interest on debt         (29,620)         780           Other financial expenses on debt         (33,972)         (217)           Other financial expenses on debt         (33,972)         (217)           Other financial results, net         1,898         353           Taxes and bank expenses         (1,646)         (745)           Other Exchanges differences         1,402         (476)           Financial discounts on assets, debts and diverse         7         16           Results for operations with notes and bonds         780         (43)           Interest on provisions         (604)         (78)	Operating income	21,257	14,309
Net (loss) income   2,838   (5,516)   Net (loss) income   5,536   9,859		(18,559)	1,066
Net (loss) income         5,536         9,859           Attributable to:         200         9,731           Controlling Company         5,294         9,731           Non-controlling interest         242         128           Operating income before D&A         56,368         24,113           As % of Revenues         33.5%         36.2%           Net Financial results         12/31/18         12/31/17           Financial expenses on debt         (4,542)         (1,138)           Exchange differences on debt         (29,620)         780           Other financial expenses on debt         (33,972)         (217)           Other financial results, net         1,898         353           Taxes and bank expenses         (1,646)         (745)           Other Exchanges differences         1,402         (476)           Financial discounts on assets, debts and diverse         7         16           Results for operations with notes and bonds         780         (43)           Interest on provisions	Net (loss) income before income tax expense	2,698	15,375
Attributable to: Controlling Company Non-controlling interest  Operating income before D&A As % of Revenues  Soft Revenues  12/31/18  12/31/18  12/31/17  Financial results Interest on debt Interest on debt Interest on debt Other financial expenses on debt Interest and gains on investments Interest and gains on investments Taxes and bank expenses Interest and gains on investments Interest and gains on investments Interest and gains on investments Taxes and bank expenses Interest and gains on investments Interest	Income tax expense	2,838	(5,516)
Controlling Company         5,294         9,731           Non-controlling interest         242         128           Operating income before D&A         56,368         24,113           As % of Revenues         33.5%         36.2%           Net Financial results         12/31/18         12/31/17           Financial expenses on debt         (4,542)         (1,138)           Interest on debt         (29,620)         780           Other financial expenses         190         141           Total financial expenses on debt         (33,972)         (217)           Other financial results, net         1,898         353           Taxes and bank expenses         (1,646)         (745)           Other Exchanges differences         1,402         (476)           Financial discounts on assets, debts and diverse         7         16           Results for operations with notes and bonds         780         (43)           Interest on provisions         (604)         (78)           Quinquennial financial costs         (72)         -           RECPAM *         13,403         1,907           Others         9         (4)           Total other financial results, net         15,177         930	Net (loss) income	5,536	9,859
Non-controlling interest242128Operating income before D&A56,36824,113As % of Revenues33.5%36.2%Net Financial results12/31/1812/31/17Financial expenses on debt(4,542)(1,138)Exchange differences on debt(29,620)780Other financial expenses190141Total financial expenses on debt(33,972)(217)Other financial expenses on debt(33,972)(217)Other financial results, net1,898353Taxes and bank expenses(1,646)(745)Other Exchanges differences1,402(476)Financial discounts on assets, debts and diverse716Results for operations with notes and bonds780(43)Interest on provisions(604)(78)Quinquennial financial costs(72)-RECPAM *13,4031,907Others9(4)Total other financial results, net15,177930Total net financial results, net115,177930			
Operating income before D&A56,36824,113As % of Revenues33.5%36.2%Net Financial results12/31/1812/31/17Financial expenses on debt(4,542)(1,138)Exchange differences on debt(29,620)780Other financial expenses190141Total financial expenses on debt(33,972)(217)Other financial results, net1,898353Taxes and bank expenses(1,646)(745)Other Exchanges differences1,402(476)Financial discounts on assets, debts and diverse716Results for operations with notes and bonds780(43)Interest on provisions(604)(78)Quinquennial financial costs(72)-RECPAM*13,4031,907Others9(4)Total other financial results, net15,177930Total net financial results(18,795)713		,	,
Net Financial results         12/31/18         12/31/17           Financial expenses on debt         (4,542)         (1,138)           Exchange differences on debt         (29,620)         780           Other financial expenses         190         141           Total financial expenses on debt         (33,972)         (217)           Other financial results, net         1,898         353           Interest and gains on investments         1,898         353           Taxes and bank expenses         (1,646)         (745)           Other Exchanges differences         1,402         (476)           Financial discounts on assets, debts and diverse         7         16           Results for operations with notes and bonds         780         (43)           Interest on provisions         (604)         (78)           Quinquennial financial costs         (72)         -           RECPAM *         13,403         1,907           Others         9         (4)           Total other financial results, net         15,177         930           Total net financial results         (18,795)         713	Non-controlling interest	242	128
Net Financial results12/31/1812/31/17Financial expenses on debt(4,542)(1,138)Exchange differences on debt(29,620)780Other financial expenses190141Total financial expenses on debt(33,972)(217)Other financial results, net1,898353Taxes and bank expenses(1,646)(745)Other Exchanges differences1,402(476)Financial discounts on assets, debts and diverse716Results for operations with notes and bonds780(43)Interest on provisions(604)(78)Quinquennial financial costs(72)-RECPAM*13,4031,907Others9(4)Total other financial results, net15,177930Total net financial results(18,795)713	Operating income before D&A	56,368	24,113
Financial expenses on debtInterest on debt(4,542)(1,138)Exchange differences on debt(29,620)780Other financial expenses190141Total financial expenses on debt(33,972)(217)Other financial results, net1,898353Interest and gains on investments1,898353Taxes and bank expenses(1,646)(745)Other Exchanges differences1,402(476)Financial discounts on assets, debts and diverse716Results for operations with notes and bonds780(43)Interest on provisions(604)(78)Quinquennial financial costs(72)-RECPAM *13,4031,907Others9(4)Total other financial results, net15,177930Total net financial results(18,795)713	As % of Revenues	33.5%	36.2%
Financial expenses on debtInterest on debt(4,542)(1,138)Exchange differences on debt(29,620)780Other financial expenses190141Total financial expenses on debt(33,972)(217)Other financial results, net1,898353Interest and gains on investments1,898353Taxes and bank expenses(1,646)(745)Other Exchanges differences1,402(476)Financial discounts on assets, debts and diverse716Results for operations with notes and bonds780(43)Interest on provisions(604)(78)Quinquennial financial costs(72)-RECPAM *13,4031,907Others9(4)Total other financial results, net15,177930Total net financial results(18,795)713	Net Financial results	12/31/18	12/31/17
Interest on debt(4,542)(1,138)Exchange differences on debt(29,620)780Other financial expenses190141Total financial expenses on debt(33,972)(217)Other financial results, netInterest and gains on investments1,898353Taxes and bank expenses(1,646)(745)Other Exchanges differences1,402(476)Financial discounts on assets, debts and diverse716Results for operations with notes and bonds780(43)Interest on provisions(604)(78)Quinquennial financial costs(72)-RECPAM *13,4031,907Others9(4)Total other financial results, net15,177930Total net financial results(18,795)713		,,	,,
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Other financial results, net1,898353Taxes and bank expenses(1,646)(745)Other Exchanges differences1,402(476)Financial discounts on assets, debts and diverse716Results for operations with notes and bonds780(43)Interest on provisions(604)(78)Quinquennial financial costs(72)-RECPAM*13,4031,907Others9(4)Total other financial results, net15,177930Total net financial results(18,795)713	Interest on debt		
Interest and gains on investments1,898353Taxes and bank expenses(1,646)(745)Other Exchanges differences1,402(476)Financial discounts on assets, debts and diverse716Results for operations with notes and bonds780(43)Interest on provisions(604)(78)Quinquennial financial costs(72)-RECPAM*13,4031,907Others9(4)Total other financial results, net15,177930Total net financial results(18,795)713	Interest on debt Exchange differences on debt	(29,620)	780
Taxes and bank expenses (1,646) (745) Other Exchanges differences 1,402 (476) Financial discounts on assets, debts and diverse 7 16 Results for operations with notes and bonds 780 (43) Interest on provisions (604) (78) Quinquennial financial costs (72) - RECPAM* 13,403 1,907 Others 9 (4) Total other financial results, net 15,177 930 Total net financial results (18,795) 713	Interest on debt Exchange differences on debt Other financial expenses	(29,620) 190	780 141
Other Exchanges differences1,402(476)Financial discounts on assets, debts and diverse716Results for operations with notes and bonds780(43)Interest on provisions(604)(78)Quinquennial financial costs(72)-RECPAM*13,4031,907Others9(4)Total other financial results, net15,177930Total net financial results(18,795)713	Interest on debt Exchange differences on debt Other financial expenses Total financial expenses on debt	(29,620) 190	780 141
Financial discounts on assets, debts and diverse 7 16 Results for operations with notes and bonds 780 (43) Interest on provisions (604) (78) Quinquennial financial costs (72) - RECPAM * 13,403 1,907 Others 9 (4) Total other financial results, net 15,177 930 Total net financial results (18,795) 713	Interest on debt Exchange differences on debt Other financial expenses Total financial expenses on debt Other financial results, net	(29,620) 190 <b>(33,972)</b>	780 141 <b>(217)</b>
Results for operations with notes and bonds780(43)Interest on provisions(604)(78)Quinquennial financial costs(72)-RECPAM *13,4031,907Others9(4)Total other financial results, net15,177930Total net financial results(18,795)713	Interest on debt Exchange differences on debt Other financial expenses  Total financial expenses on debt Other financial results, net Interest and gains on investments	(29,620) 190 (33,972)	780 141 <b>(217)</b> 353
Interest on provisions       (604)       (78)         Quinquennial financial costs       (72)       -         RECPAM *       13,403       1,907         Others       9       (4)         Total other financial results, net       15,177       930         Total net financial results       (18,795)       713	Interest on debt Exchange differences on debt Other financial expenses Total financial expenses on debt Other financial results, net Interest and gains on investments Taxes and bank expenses	(29,620) 190 (33,972) 1,898 (1,646)	780 141 <b>(217)</b> 353 (745)
Quinquennial financial costs(72)-RECPAM *13,4031,907Others9(4)Total other financial results, net15,177930Total net financial results(18,795)713	Interest on debt Exchange differences on debt Other financial expenses  Total financial expenses on debt Other financial results, net Interest and gains on investments Taxes and bank expenses Other Exchanges differences	(29,620) 190 (33,972) 1,898 (1,646) 1,402	780 141 <b>(217)</b> 353 (745) (476)
RECPAM *       13,403       1,907         Others       9       (4)         Total other financial results, net       15,177       930         Total net financial results       (18,795)       713	Interest on debt Exchange differences on debt Other financial expenses  Total financial expenses on debt Other financial results, net Interest and gains on investments Taxes and bank expenses Other Exchanges differences Financial discounts on assets, debts and diverse	(29,620) 190 (33,972) 1,898 (1,646) 1,402	780 141 (217) 353 (745) (476) 16
Others9(4)Total other financial results, net15,177930Total net financial results(18,795)713	Interest on debt Exchange differences on debt Other financial expenses  Total financial expenses on debt Other financial results, net Interest and gains on investments Taxes and bank expenses Other Exchanges differences Financial discounts on assets, debts and diverse Results for operations with notes and bonds	(29,620) 190 (33,972) 1,898 (1,646) 1,402 7	780 141 (217) 353 (745) (476) 16 (43)
Total other financial results, net 15,177 930 Total net financial results (18,795) 713	Interest on debt Exchange differences on debt Other financial expenses  Total financial expenses on debt Other financial results, net Interest and gains on investments Taxes and bank expenses Other Exchanges differences Financial discounts on assets, debts and diverse Results for operations with notes and bonds Interest on provisions	(29,620) 190 (33,972) 1,898 (1,646) 1,402 7 780 (604)	780 141 (217) 353 (745) (476) 16 (43)
Total net financial results (18,795) 713	Interest on debt Exchange differences on debt Other financial expenses  Total financial expenses on debt Other financial results, net Interest and gains on investments Taxes and bank expenses Other Exchanges differences Financial discounts on assets, debts and diverse Results for operations with notes and bonds Interest on provisions Quinquennial financial costs	(29,620) 190 (33,972) 1,898 (1,646) 1,402 7 780 (604) (72)	780 141 (217) 353 (745) (476) 16 (43) (78)
(=-,,	Interest on debt Exchange differences on debt Other financial expenses  Total financial expenses on debt  Other financial results, net Interest and gains on investments Taxes and bank expenses Other Exchanges differences Financial discounts on assets, debts and diverse Results for operations with notes and bonds Interest on provisions Quinquennial financial costs RECPAM * Others	(29,620) 190 (33,972) 1,898 (1,646) 1,402 7 780 (604) (72) 13,403 9	780 141 (217) 353 (745) (476) 16 (43) (78) - 1,907 (4)
	Interest on debt Exchange differences on debt Other financial expenses  Total financial expenses on debt Other financial results, net Interest and gains on investments Taxes and bank expenses Other Exchanges differences Financial discounts on assets, debts and diverse Results for operations with notes and bonds Interest on provisions Quinquennial financial costs RECPAM * Others  Total other financial results, net	(29,620) 190 (33,972) 1,898 (1,646) 1,402 7 780 (604) (72) 13,403 9 15,177	780 141 (217) 353 (745) (476) 16 (43) (78) - 1,907 (4)

 $<sup>* \</sup>textit{Inflation adjustment gain /loss}$ 



### TELECOM ARGENTINA S.A.

**Consolidated information** 

Annual period - Fiscal Year 2018 (In million of Argentine pesos)

#### **ANNEX - FINANCIAL TABLES AS REPORTED IN FFSS**

#### 11- Breakdown of the Income Statements - as reported in FFSS

(Restated by inflation, comparative with Cablevisión's consolidated financial statements)

	12/31/18	12/31/17
REVENUES FROM SERVICES	155,212	66,274
Mobile Services	57,776	4,274
Internet Services	37,742	19,354
Cable TV Services	36,067	39,914
Fixed Telephony and Data Services	23,149	1,897
Other revenues from services	478	835
REVENUES FROM EQUIPMENT SALES	12,834	375
REVENUES	168,046	66,649

#### 12- Consolidated Income Statements - as reported in FFSS

(Restated by inflation, comparative with Cablevisión's consolidated financial statements)

	12/31/18	12/31/17
Revenues	168,046	66,649
Employee benefit expenses and severance payments	(30,048)	(11,665)
Interconnection and transmission costs	(5,525)	(1,311)
Fees for services, maintenance, materials and supplies	(16,261)	(7,254)
Taxes and fees with the regulatory authority	(13,609)	(4,859)
Commissions and advertising	(11,210)	(3,691)
Cost of equipments and handsets	(9,667)	(493)
Programming and content costs	(12,156)	(9,116)
Bad debt expenses	(3,527)	(901)
Other operating income and expenses	(9,675)	(3,246)
Subtotal Operating costs before D&A	(111,678)	(42,536)
Operating income before D&A	56,368	24,113
Depreciation, amortization ('D&A') and impairment of PP&E and intangible assets	(35,111)	(9,804)
Operating income	21,257	14,309
Equity in earnings from associates	236	353
Financial expenses on debt	(33,972)	(217)
Other financial results, net	15,177	930
Net (loss) income before income tax expense	2,698	15,375
Income tax expense	2,838	(5,516)
Net (loss) Income	5,536	9,859
Attributable to:		
Controlling Company	5,294	9,731
Non-controlling interest	242	128



#### STOCK AND MARKET INFORMATION

Cablevisión Holding trades its stock on the Buenos Aires Stock Exchange (BCBA) and on the London Stock Exchange (LSE), in the form of shares and GDS's, respectively.

CVH (BYMA) Price per Share (ARS)	243
CVH or CVHSY Price per GDS (USD)	5,8
Total Shares	180,642,580
Total GDSs	180,642,580
Market Value (USD MM)	1,051
Closing Price	March 11 , 2019

#### CONFERENCE CALL AND WEBCAST INFORMATION

### CABLEVISIÓN HOLDING S.A (BCBA: CVH / LSE: CVH)

cordially invites you to participate in its conference call and webcast presentation to discuss Fourth Quarter 2018 Results

Date: Wednesday, March 13, 2019
Time: 12:00pm Buenos Aires Time/11:00am New York Time/3:00pm London

#### To access the conference call, please dial:

Argentina Participants: 0-800-666-0250 U.S. Participants: 1-877-830-2576 All other countries: 1-785-424-1726 Passcode: CVH

The 4Q18 results will be accompanied by a webcast presentation. Link for presentation only (slides with no audio); participants in the conference call **via telephone**:

<a href="https://webcasts.eqs.com/cablevisonholding20190313/no-audio">https://webcasts.eqs.com/cablevisonholding20190313/no-audio</a>

Link for conference call **via webcast only** (live stream of audio and slide presentation): https://webcasts.eqs.com/cablevisonholding20190313/no-audio

A replay of the conference call will be available four hours after its conclusion and will remain available for 7 days. To access the replay, please dial from the within the U.S. 1-844-488-7474, or from anywhere outside the U.S. 1-862-902-0129. The passcode is: 83330619

The webcast presentation will be archived at: <a href="https://www.cablevisionholding.com/Investors/Presentations">https://www.cablevisionholding.com/Investors/Presentations</a>



#### ABOUT THE COMPANY

CVH was funded as corporate spin-off from Grupo Clarín S.A. and it is the first Argentine holding company that engages in the development of infrastructure and the provision of convergent telecommunications services, focusing on Argentina and the region. CVH's subsidiaries specialize in the provision of cable TV, broadband and mobile communications services; and their brands are already well known in the telecommunications and content distribution industries.

#### Disclaimer

Some of the information in this press release may contain projections or other forward-looking statements regarding future events or the future financial performance of CVH. You can identify forward-looking statements by terms such as "expect", "believe", "anticipate", "estimate", "intend", "will", "could", "may" or "might" the negative of such terms or other similar expressions. These statements are only predictions and actual events or results may differ materially. CVH does not intend to or undertake any obligation to update these statements to reflect events and circumstances occurring after the date hereof or to reflect the occurrence of unanticipated events. Many factors could cause the actual results to differ materially from those contained in CVH's projections or forward-looking statements, including, among others, general economic conditions, CVH's competitive environment, risks associated with operating in Argentina a, rapid technological and market change, and other factors specifically related to CVH and its operations.



# CABLEVISIÓN HOLDING S.A. CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE FISCAL YEAR ENDED DECEMBER 31, 2018 AND FOR THE IRREGULAR EIGHT-MONTH FISCAL YEAR BEGINNING MAY 1, 2017 AND ENDED DECEMBER 31, 2017

(in millions of Argentine pesos)

	<u>December 31,</u> 2018	Irregular Eight-Month Fiscal Year Ended 12.31.2017
Revenues	168,046	44,653
Employee benefit expenses and severance payments	(30,073)	(7,971)
Interconnection and Transmission Costs	(5,525)	(912)
Fees for Services, Maintenance, Materials and Supplies	(16,424)	(5,166)
Taxes and Fees with the Regulatory Authority	(13,635)	(3,254)
Commissions and Advertising	(11,210)	(2,473)
Cost of Equipment and Handsets	(9,667)	(368)
Programming and Content Costs	(12,156)	(6,281)
Bad Debt Expenses	(3,527)	(598)
Other Operating Income and Expense	(9,763)	(2,251)
Operating Income before Depreciation and Amortization	56,066	15,379
Depreciation, Amortization and Impairment of PP&E and Intangible	30,000	13,373
Assets	(35,103)	(7,093)
Operating Income	20,963	8,286
Equity in Earnings from Associates	236	263
Financial Expenses on Debts	(37,274)	(4,398)
Other Financial Results, net	15,128	4,462
(Loss) / Income before Income Tax Expense	(947)	8,613
Income Tax and Tax on Assets	2,821	(2,344)
Net Income	1,874	6,269
Not income	1,074	0,203
Other Comprehensive Income		
To be subsequently reclassified to profit or loss		
Currency Translation Adjustments (no effect on Income Tax)	1,198	(576)
Effect of NDF classified as hedges	128	(0. 0) -
Tax Effect of NDF classified as hedges	(36)	_
Not to be subsequently reclassified to profit or loss	(00)	
Actuarial Results	38	_
Tax Effect	(10)	_
Other Comprehensive Income, net of Taxes	1,318	(576)
,, ,, ,, ,	.,	(0.0)
Total Comprehensive Income	3,192	5,693
·	<u> </u>	
N		
Net Income attributable to:		
Shareholders of the Controlling Company	(1,604)	3,294
Non-Controlling Interest	3,478	2,975
Total Comprehensive Income Attributable to:		
Shareholders of the Controlling Company	(1,161)	2,968
Non-Controlling Interest	4,353	2,725
Tron Controlling Interest	7,000	2,120
Basic and Diluted Earnings per Share attributable to the		
Shareholders of the Controlling Company (in pesos)	(8.88)	18.23
	(5.55)	



# CABLEVISIÓN HOLDING S.A. CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2018 AND DECEMBER 31, 2017 (in millions of Argentine pesos)

ASSETS	<u>December 31,</u> 2018	<u>December 31,</u> 2017
CURRENT ASSETS		
Cash and Cash Equivalents	7,456	7,204
Investments	1,371	162
Trade Receivables	17,415	2,588
Other Receivables	5,130	1,412
Inventories	2,737	136
Other Assets	299	557
Total Current Assets	34,408	12,059
NON-CURRENT ASSETS		
Trade Receivables	61	-
Other Receivables	1,997	352
Deferred Income Tax Assets	117	111
Investments	5,595	17,644
Goodwill	114,091	25,595
Property, Plant and Equipment ("PP&E")	150,369	45,591
Intangible Assets	59,714	4,475
Total Non-Current Assets	331,944	93,768
Total Assets	366,352	105,827
LIABILITIES		
CURRENT LIABILITIES		
Accounts Payable	22,889	5,737
Loans	28,225	5,481
Salaries and Social Security Payables	5,955	2,585
Taxes Payable	2,350	2,787
Dividends Payable	-	2,411
Other Liabilities	1,599	152
Provisions	744	
Total Current Liabilities	61,762	19,153
NON-CURRENT LIABILITIES		
Accounts Payable	570	
Loans	59,268	30,911
Salaries and Social Security Payables	347	-
Deferred Income Tax Liabilities	24,542	3,982
Taxes Payable	26	4
Other Liabilities	1,159	194
Provisions	3,468	1,611
Total Non-Current Liabilities	89,380	36,702
Total Liabilities	151,142	55,855
EQUITY (as per the corresponding statement)	00 744	00.450
Attributable to Shareholders of the Parent Company	83,741	33,458
Attributable to Non-Controlling Interests	131,469	16,514
TOTAL LIABILITIES AND FOURTY	215,210	49,972
TOTAL LIABILITIES AND EQUITY	366,352	105,827



# CABLEVISIÓN HOLDING S.A. CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED DECEMBER 31, 2018 AND FOR THE IRREGULAR EIGHT-MONTH FISCAL YEAR BEGINNING MAY 1, 2017 AND ENDED DECEMBER 31, 2017

(in millions of Argentine pesos)

				Equi	ty attributable to Share	eholders of the Parent	Company				Equity	
		Shareholders'	Contribution		Other Items		Retained Earnings Total Equity of		Total Equity of	Attributable to		
	Capital Stock	Inflation Adjustment on Capital Stock	Additional Paid-in Capital	Subtotal	Other Comprehensive Income	Other Reserves	Legal Reserve	Voluntary Reserves	Retained Earnings	Controlling Interests	Non-Controlling Interests	Total Equity
Balances as of May 1, 2017 Exchange of Shares - Payment of fractions in cash (see Note 10 to the individual	181	3,951	9,717	13,849	(803)	(6)	138	6,802	10,511	30,491	16,188	46,679
financial statements.)  Dividends and Other Movements of Non-	-	-	-	-	-	(1)	-	-	-	(1)	(666)	(667)
Controlling Interest	-	-	-	-	-	-	-	-	-	-	(1,733)	(1,733)
Net Income for the Year	-	-	-	-	-	-	-	-	3,294	3,294	2,975	6,269
Other Comprehensive Income	-	-	-	-	(326)	-	-	-	-	(326)	(250)	(576)
Balances as of December 31, 2017	181	3,951	9,717	13,849	(1,129)	(7)	138	6,802	13,805	33,458	16,514	49,972
Effect of Adopting New Accounting Policies (Note 3.u))	-	-	-	-	-	-	-	-	(99)	(99)	(73)	(172)
Effect of the Merger (Note 4.a))	-	-	-	-	-	51,688	-	-	-	51,688	128,470	180,158
Set-up of reserves	-	-	-	-	-	-	-	2,386	(2,386)	-	-	-
Dividends and Other Movements of Non- Controlling Interest (Note 28) Increase of the equity interest in CV	-	-	-	-	-	-	-	-	-	-	(17,566)	(17,566)
Berazategui	-	-	-	-	-	(93)	-	-	-	(93)	(149)	(242)
Changes in Other Reserves	-	-	-	-	-	(52)	-	-	-	(52)	(80)	(132)
(Loss) / Income for the year	-	-	-	-	-	-	-	-	(1,604)	(1,604)	3,478	1,874
Other Comprehensive Income				-	443	-		-	-	443	875	1,318
Balances as of December 31, 2018	181	3,951	9,717	13,849	(686)	51,536	138	(2) 9,188	9,716	83,741	131,469	215,210

<sup>(1)</sup> Includes 1,578 treasury shares (Note 20).

<sup>(2)</sup> Broken down as follows: (i) Voluntary reserve for future dividends of \$3,341; (ii) Voluntary reserve for illiquidity of results of \$804, (iii) Voluntary reserve to ensure the liquidity of the Company and its subsidiaries of \$1,216. (iv) Voluntary Reserve to provide financial aid to subsidiaries and in connection with the Audiovisual Communication Services Law of \$1,441 and (v) Voluntary Reserve for financial obligations of \$2,386.



# CABLEVISIÓN HOLDING S.A. CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2018 AND FOR THE IRREGULAR EIGHT-MONTH FISCAL YEAR BEGINNING MAY 1, 2017 AND ENDED DECEMBER 31, 2017

(in millions of Argentine pesos)

	December 31, 2018	Irregular Eight- Month Fiscal Year Ended 12.31.2017
CASH FLOWS PROVIDED BY (USED IN) OPERATING ACTIVITIES  Net Income	4.074	0.000
Adjustments to reconcile net income to net cash flows provided by operating	1,874	6,269
activities		
Allowances Deducted from Assets and Provisions for Lawsuits and Other Contingencies	3.622	486
Depreciation of PP&E	27,640	7,032
Amortization of Intangible Assets	5,374	61
Equity in Earnings from Associates	(236)	(263)
Impairment of PP&E and Intangible Assets	2.089	(17)
Net Book Value of PP&E and Consumption of Materials	579	1,446
Financial Results and Other	18,118	3,281
Accrued Income Tax and Tax on Assets	(2,821)	2,344
Income Tax Paid	(5,938)	(4,022)
(Increase) Decrease in Assets, Net	(5,155)	` 727
Net Decrease in Liabilities	(3,074)	(729)
Net Cash Flows provided by Operating Activities	42,072	16,615
CASH FLOWS PROVIDED BY (USED IN) INVESTING ACTIVITIES	•	
PP&E Acquisitions	(39,574)	(13,566)
Intangible Assets Acquisition	(2,906)	-
Acquisition of Equity Interests	(244)	(33)
Collection of Dividends	56	(66)
Cash Incorporated under the Merger	4,180	393
Payment for call option	-	(16,909)
Income from Sale of PP&E and Intangible Assets	6	9
Changes in Notes and Bonds, Net	-	(616)
Investments not considered as cash and cash equivalents	7,197	1,300
Net Cash Flows used in Investing Activities	(31,285)	(29,488)
CASH FLOWS PROVIDED BY (USED IN) FINANCING ACTIVITIES		
Proceeds from Financial Debt	27,769	20,804
Payment of Financial Debt	(19,303)	(998)
Payment of Interest and Related Expenses	(4,453)	(1,426)
Payment of Fractions of Shares	(1,100)	(1, 123)
Settlement of Financial Instruments	_	45
Reversal /Setup of Reserve Account	334	(559)
Distribution of Dividends to Non-Controlling Interests	-	10
Payment of Cash Dividends to Non-Controlling Interests	(19,010)	(1,065)
Net Cash Flows (used in) provided by Financing Activities	(14,663)	16,810
		·
NET (DECREASE) / INCREASE IN CASH FLOW	(3,876)	3,937
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR:	7,204	3,509
EFFECTS OF EXCHANGE RATE CHANGES AND IAGL ON CASH AND CASH EQUIVALENTS	4,128	(242)
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	7,456	7,204